# **WESSAM OSMAN**

Dubai, United Arab Emirates

Visa: Tourist Visa

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#### **Personal Summary**

I am high efficient, methodical, talented and Quality Expert with considerable experience for developing and implementing effective integrated management systems, operational quality control processes, and structures. Possess a good understanding of the essentials of safety and quality. **Strong experience customer service**. Supporting all levels of management & working to set schedules and achievement deadlines. I am looking for new challenges, which allow me to be part of successful management team and continue developing my knowledge and potential.

#### **Language Skills:**

**Arabic** Mother Tongue

English Fluent
Russian Fluent

#### **Personal Skills**

Multi language skills

Multi culture work environment.

Time management Ken eye on details

#### Areas Of Expertise

- Administration
- Quality Assurance
- Quality Auditor
- Operational effectiveness
- Quality Control
- Quality Management Trainer
- Customer Relation & services
- Hotels& Resorts management
- Food Safety
- Health & safety
- Sales
- Printing and design

#### **Computer Skills**:

- **MS Office**. Outlook Word Excel power point.
- MS Visio
- Windows 95, 98, 2000, XP.,7
- *OTIS* (travel agency's operation system)
- Eagle Eye (travel agency's reservation system)
- Fidelio 8 7.13. 6.20 24
- Room Master 2000 (for hotels (Hotel Management System .
- Photoshop (Graphic Designer(
- Coral Draw (Graphic Designer(
- Minitab 16
- Internet Explorer & internet Search.

#### **Driving License**

Yes - Egyptian

# **Profissional Skills:**

- Excellent Time management
- Planning, follow up process
- Quality control
- Train employees
- Reporting
- Problem solving
- Process Control
- Project planning & implementing

- **Food Safety**, GMP, (FSMS Auditor /Lead auditor), HACCP, Hygiene.
- **QMS** Auditor /Lead auditor, Audit planning,
- CAPA reporting, Action plans monitoring.
- **CRM**, ISO 10002:2014.
- Organize and lead Tour Groups MICE Groups.

## **Projects**

- 1. ISO 9001:2008 Set up, Trainer, Implantation
- 2. ISO 1002:2014 Setup, Trainer, Implementation
- 3. QDMS implementation
- 4. Pre-contract supplier control and evaluate against Food safety, Health & Safety. (Excursions suppliers).
- 5. Hotels & resorts Audit and evaluate against Food safety, Health & Safety and service standard. (120 Hotels & Resorts from deferent category)

# **Qualification:**

- Bachlore of Commerce Financial and Audit Ain Shams University
- Quality Management System foundation and awareness based on requirement of ISO 9001:2008

(BUREAU VERITAS)

• Total Quality Management System process principles and techniques

(BUREAU VERITAS)

• Internal Auditor Quality Management System (Based on ISO 9001:2008)

(BUREAU VERITAS)

• Lead / Internal Auditor ISO 22000 Food Safety Management System

(ESENEK)

- Organizational communication and Team Work, In-Service competency development Program
   (OTI Holding)
- Customer satisfaction internal auditor Guidelines for complaints handling in organizations (Based ISO 10002:2004)

(QUALITY INSTITUTE)

• Lean and Six Sigma (Green belt)

(SKILL HOUSE)

• First - Aid

Ministry of Health & Population – Hurghada, Red Sea

# **Experience**

## September, 2009 – Present

# Odeon Tours Inbound Egypt OTI Holding

# QA/QC (Quality System - Quality services - Call center - Guest Pleasure (CRM)

Responsible for maintain all aspects of integrated quality management. Supervising all regulatory compliance activities and helping to enforce quality assurance policies and best practice principals including health & safety, design, production and inspection.

## **QA Responsibility**

- Implement ISO 9001:2008
- Implement ISO 10002:2004
- Monitor and Measure the PPM, BSC
- Train staff and help managers for QMS ISO 9001:2008 (400 employees multi nationals)
- Maintain and follow-up databases QDMS
- Write, revise and review document
- ISO 9001:2008 QMS Auditor and analyst
- ISO 22000 FSMS Auditor/Lead.

## **QC** Responsibility

- Setup and implement QC plans.
- Follow product (service) quality and overall impact on business.
- 2nd party suppliers inspect and control (hotels, excursions suppliers and transport supplier)
- Control and inspect staff performance
- Isolate and report NC products and analyse root cause of NC's
- Maintain and follow-up QC database
- Quality Inspector

#### **Customer Relation Responsibility**

- Customer satisfaction, Handle guest complaint / request.
- Handle huge data survey (over 50000 survey cards weekly) collection, database preparation, statistics & analysis and report to related departments.
- Call Centre process activity control, measure and evaluate for customer complaints and requests.
- Quality services Call center Guest Pleasure (customer complaints & request system).

# October, 2007 till August, 2009

#### **MOSTravel (TUI Russian)**

#### Hotel Guide - Holiday Assistance Rep.

(Customer Service & Travel Consultant & coordinator)

- Customer relations and services.
- Extra services sales (First target),
- Organize requests and manage their satisfaction nether handle complaints.
- Responsibilities for Guest pleasure.

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### September, 2006 till **TEZTOUR Egypt** September, 2007 **Excursion tour Guide - Tour Assistance Rep.** (Customer Service – Tour guide) Joined and leaded groups of tourists during excursion process. Report the excursion process. **Customer relation and service.** Problem solving, Check and follow health & safety issues to assure customer safety. Diamond Resort 5\* - Golden 5 Hotels & Resorts July, 2005 till August, 2006 Front Office Team Leader (acting Night Manager) Monitored and managed front office activities and staff (Check In / Check Out reservation - conferences - extra services - customers' requests / complaints). Responsible for organizing and training front office staff, Prepare daily forecast, weekly staff schedule, Revised and monitored shifts and reports, prepare amenities for V.I.P., Rooms inspection, **Problem solving and complaints handling**. First line Customer Service. Golden Beach Resort 5\*- Radisson SAS From October 2004 till June, 2005 **Guest Service Agent (Receptionist) (Soft Opening)** Responsible for organize and front office, **Customer Service.** Coordinate, provide their requests and manage their satisfaction nether complaints or information. Check in / check out process, excellent telephone manner Service. August, 2003 till Kahramana Resort 5\* Marsa Alam - BALBAA group September, 2004 Front Office Receptionist (Customer Service – Guest information Service) **Customer Service.** Coordinate, provide their requests and manage their satisfaction nether complaints or information. • Check in / check out process, excellent telephone manner. EL TABIA HOTEL \*\*\* Hurghada October, 2002 till July, **Front Office Receptionist** (Customer Service – F.O. Team member) 2003 Customer Service. coordinate, provide their requests and manage their satisfaction nether complaints or information. • Check in / check out process, excellent telephone manner. October 1997 till **Art Beat Advertising** Graphic designer team leader and Administrator September 2002 Responsible for create new and amend product designs. Follow printing production process (Banner, Brochure, fliers, business cards, block-notes and packaging boxes) Check products quality Prepare quotations.

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