**Ibrahim Khalife Al Rawas**

Beirut, Ghoubeiry

21/02/1994

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**Career Overview**

**A reliable, capable and enthusiastic Senior Sales who is able to take on the management and coordinating duties of any leadership role. Possessing extensive experience of supporting, developing and motivating teams to do better and to drive continuous improvements across a range of work activities.**

**Core Strengths**

* **Leadership skills**
* **Customer service skills**
* **Excellent communication skills**
* **Time management**
* **Excellent attention to details**
* **Strong numeracy skills**
* **Good typing and note taking skills**

**Work Experience**

Senior Sales

At **SPORT4EVER**

Beirut / Hazmeih / Beirut City Center

From Oct 2015 – Present

**Accomplishes and Duties:**

* Achieved high sales percentage with consultative, value-focused customer service approach
* Confirmed that all merchandising standards were maintained on a daily basis.
* Prohibited store damages using consciousness and attention to details.
* Maintained friendly and professional customer relations.
* Taking Payments.

Senior sales

At **TSC plus (Home Center)**

Beirut / Jnah/Beside Bir Hassan Institute

From Aug 2014 – Jun 2015

**Accomplishes and Duties:**

* Preparing daily workloads for staff & coordinating the daily allocation of work.
* Motivating the team to achieve high standards and sales target.
* Dealing with and resolving problems and issues which arise.
* Working with the sales team to drive sales forward.
* Mentoring and training up junior and new staff.
* Praise team members and creates a positive working environment.

# **Sales Representative**

At **TSC plus (Home Center)**

Beirut / Jnah/Beside Bir Hassan Institute

From Aug 2013 – Aug 2014

**Accomplishes and Duties:**

* Verified that all merchandising standards were maintained on a daily basis
* Achieved high sales percentage with consultative, value-focused customer service approach.
* Prevented store losses using awareness, attention to detail and integrity.
* Maintained friendly and professional customer interactions.

**Educational Background**

# Bachelor Degree in Business Management 2014-Lebanese University

# High School Diploma in Social and Economy 2011- Haret Hraik Secondary School

**Languages**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Fluently** | **Easily** | **Not Easily** |
| Arabic |  |  |  |
| **English** |  |  |  |

**Computer Skills**

* **Microsoft Office Word**
* **Microsoft Office Excel**
* **Microsoft Office Access**
* **Microsoft Office Outlook**
* **Microsoft Office PowerPoint**
* **Microsoft Office Publisher**
* **U-lead Systems**
* **Adobe Photoshop**

**Interests and Hobbies**

* **Reading**
* **Internet Surfing**
* **Football**
* **Swimming**
* **Body Building**

**References**

**Available Upon Request.**